

➤ About Us

Incorporated in 2006, **Achilles Consulting Group** Pte. Ltd. is a boutique consulting firm that spun off from Keppel Offshore & Marine (Keppel O&M), one of the largest offshore and marine groups in the world.

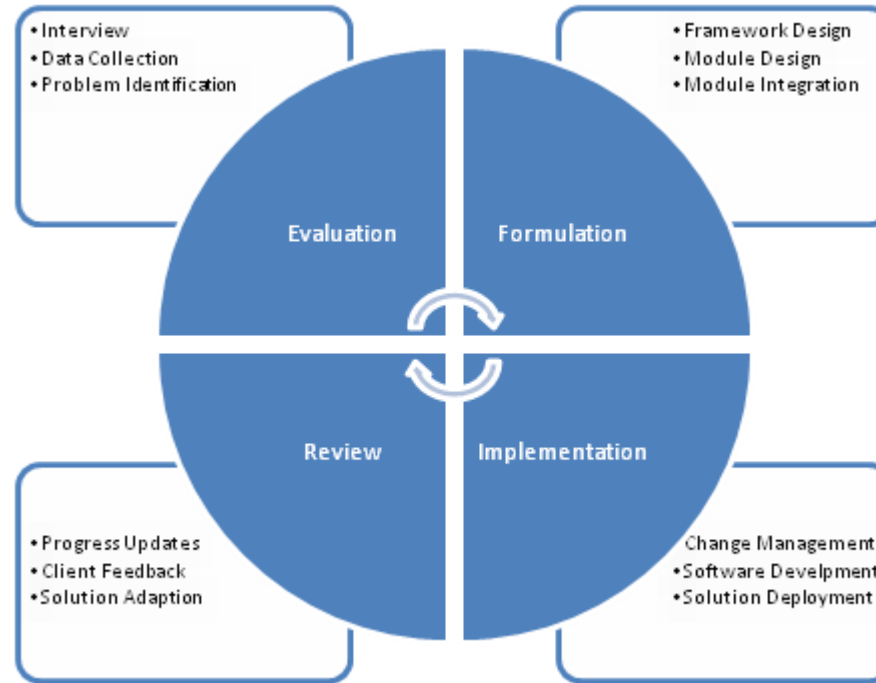
From our prior experiences in applying lean manufacturing principles and operations management techniques in context of large scale operations, we have developed expertise in **business process management** and **system integration**.

Through our **consulting, fulfillment**, and **education** services, we help clients to quickly identify inefficiencies in their work process and IT system, reduce operations cost, improve service level, and increase awareness of "systems thinking" among their employees.

➤ Approach

Although each project is unique given the peculiarity of clients' situation, we adopt the same

rigorous project life-cycle management methodology for every project. Normally one project will go through four stages: evaluation of client's situation, proposal formulation, implementation, and review.



➤ Supply Chain Management

Customers in every market have become better informed, more demanding, and increasingly sophisticated. Without a reliable and superior service to customers, companies are doomed to fail. Effective supply chain management is vital if companies are to improve customer experience and gain market share. With expertise in logistics operations, we can provide clients with innovative and customized supply chain solutions that **reduce cost** and **lead time** while **improving service level**.

➤ Case Study

In one project, we worked with a leading oil-rig builder on supply chain management of electrical cables. Through interviews with suppliers, company's employees, and internal customers, we did a comprehensive analysis of the client's supply chain, including **forecasting, procurement, shipping, expediting, warehousing, and distribution**. We realigned the work flow between different parties, and devised an inventory policy using inventory modeling techniques. The implemented proposal reduced client's raw materials holding cost by 45% while maintaining the service level to the production team.

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